

**Nebraska Wheat Board
August Board Meeting
August 3, 2020
8:30 AM – 4:30 PM CDT
West Central Research & Extension Center
North Platte, NE
MINUTES**

**Board Members
In Attendance** Larry Flohr, District 3
Bob Delsing, Chair, District 1
Von Johnson, District 5
Mark Knobel, Vice Chair, District 6
Tyson Narjes, District 2
Rick Dunbar, District 7
Kent Lorens, District 4 (Arrived at 12:00 PM)

Others Present Royce Schaneman, NWB Executive Director
Sarah Morton, Ag. Promotion Coordinator
Jeff Noel, Husker Genetics
Stan Garbacz, UNL (via zoom)
Patty Richard, NDA Accounting (via zoom)
Michael Boehm, IANR Vice Chancellor (via zoom)
Laila Puntel, UNL (via zoom)
Dr. Stephen Baenziger, UNL (via zoom)
Hector Santiago, UNL (via zoom)
Lia Nogueira, UNL (via zoom)
Mark Hodges, PGI (via zoom)
Shane Roberts, UNL (via zoom)

Proceedings

- Bob Delsing called the meeting to order at 8:32 AM CDT. Roll call was taken and harvest reports were presented. Guests were introduced and welcomed.
- Review of the agenda. Royce mentioned two additions to the agenda: Dr. Baenziger would join the meeting at 10:00 AM CDT for a UNL update, and Dr. Kathleen Brooks would have a graduate student present his research at 1:30 PM CDT that was funded by the Nebraska Wheat Board (NWB). **Larry moved to accept the adjusted agenda; Von seconded. Voice vote, motion carried.**
- Approval of minutes. **Tyson moved to accept the minutes as presented; Larry seconded. Voice vote, motion carried.**

Financial Reports

- Royce reviewed the June fiscal report. He mentioned that the Board was able to roll over \$91,215 from FY 19-20 to FY 20-21. Tyson inquired what budget lines the remaining funds were from. Rollover money came from the lack of trade teams, board of director travel, no intern, and limited domestic travel. Royce reviewed the July fiscal report. The attorney general's office was working on completing contracts and should be available for signatures within the following week. Patty Richard from NDA mentioned that the office hired an auditor and will be in the field this August. They have increased the amount of facilities that will be covered during this year. Tyson inquired what the outlook was in terms of payouts for Pam's retirement. Patty reminded

the board that they included Pam's retirement into the budget this past May. Royce added that the office is not planning on rehiring for Pam's position in the near future. The State will evaluate the position and post the job opening on their website, though the wheat board office will review all applications and conduct interviews. **Mark moved to approve the financials as presented; Von seconded. Roll call vote: Mark, yes; Von, yes; Rick, yes; Tyson, yes; Larry, yes. 6 yes – 0 no, motion carried.**

Check-off Compliance Reports

- There were no reports at this time. The auditor was just hired and will begin work in August of 2020.

Oath of Office

- Royce read the *Oath of Office* aloud to Rick Dunbar. Rick was selected by Governor Ricketts to represent District 7 on the Nebraska Wheat Board. Rick agreed to the terms and conditions of the position and signed all copies of the oath.

Election of Officers

- Chairman. **Mark nominated Bob Delsing. Von moved to cease nominations and elect by unanimous ballot; Mark seconded. Voice vote, motion carried.**
- Vice Chairman. **Larry nominated Mark Knobel. Von moved to cease nominations and elect by unanimous ballot; Larry seconded. Voice vote, motion carried.**

Domestic & International Marketing

- U.S. Wheat Associates
 - Bob sat in on a conference call on July 17th for USW. One action item was unanimously passed, "U.S. Wheat Associates encourages FGIS to conduct a regular review of U.S. Wheat standards." USW hired a contract worker for two months to work on rail issues in the wheat industry. Royce mentioned that the transportation committee met with the STB board members to express their concerns.
 - Bob mentioned that the Long Range Planning Committee asked the state associations to address some questions in regards to how national meetings are conducted. Generally, each state is allowed to appoint two representatives to sit on the Board of Directors at national meetings. USW questioned whether that should be decided by the states or by the incoming chairman. Royce informed the Board that Nebraska has always appointed two members to sit on the Board. Larry and Mark both express that control should be kept by the states. It was mentioned that the incoming chairman doesn't know each states board members, their level of participation, or how long their terms are. The NWB consensus was to retain the right to appoint board members to the Board of directors.
 - Bob mentioned the next question of concern from the Long Range Planning Committee was in regard to proxies and how the national level should address them. Royce asked if, in the presence of board members, it would be ok for the Executive Director to proxy on their behalf. Mark said that he was ok with it if no other board member was present, though it would be walking a fine line because the Executive Director is not an actual wheat producer. Von did not have a problem with Royce sitting in though he would prefer that all votes happen by the produces themselves. It was decided that if the voted on item is known in advance, the board can take a predetermined position on it.

Then if the executive director was the only representative present at the meeting, he would be able to vote on behalf of the wheat producers of Nebraska.

- Royce presented on two virtual harvest updates with overseas customers. Though technical difficulties occurred, he was able to share information regarding the 2020 Nebraska wheat harvest. When the NWB trade team videos are complete, we will work with USW to set up zoom calls with participating countries to answer questions.
- Wheat Marketing Center
 - Von reported that the Wheat Marketing Center is open again and doing lab work. The center is not currently hosting teams from other countries yet. The building the WMC is located in is owned by them. However, they have always hired a company to manage it. That management company is going out of business. The WMC is debating on hiring another company to manage it or if they should sell the building and move to another location.
 - Royce has visited with Janice Cooper about the annual Export Education Seminar held each January. Due to uncertain circumstances, the conditions surrounding Covid-19 will be closely monitored to help determine if the trip will be able to take place in January of 2021 or not.
- Wheat Foods Council
 - They hosted their summer meeting in July. There is nothing to report.
- Plains Grains Inc.
 - Larry read through the latest PGI harvest report, giving highlights from each state. Royce mentioned that the milling and baking test results should be coming soon, especially for the state of Nebraska. Larry noted that PGI changed their collection procedure this year. The National Agricultural Statistical Service now collects all of the samples. Due to this, expenses have greatly decreased because the travel to collect samples has been limited. Larry attended a local NASS meeting to emphasize the collection of the samples and the significance that data plays in the marketing of the crop.
- Wheat Quality Council – The WQC held a virtual wheat tour in North Dakota. The tour was well-received by participants.

University Report

- Dr. Stephen Baenziger reported that yields in the eastern portion of the state fit the patterns expected. Both Ruth and Valiant varieties performed well. The western portion of the state wasn't as consistent, though planting dates may have had an effect. UNL will potentially release their first white wheat variety, NW 1493. The University is in negotiations with a milling company that wants to exclusively purchase the variety. Variety NE15420 is a good irrigated wheat which may also be released soon. The Clearfield 2 gene wheat is also progressing well. It is in the process of being put into the state variety trial this year. Dr. Baenziger suggested that, with his retirement, the board look into increasing their checkoff to its full capacity at .5 % of the net value at the first point of sale. He mentioned that wheat acres in Nebraska are downward trending and wheat prices are not in good shape currently. If the board wanted to continue to fund important research projects through the University, they may want to look at increasing their checkoff funds.
- Tyson asked Vice Chancellor Boehm what the search committee looked like for Dr. Baenziger's successor and where they were at in the process of hiring someone. Vice Chancellor Boehm mentioned that the replacement of Dr. Baenziger is highly prioritized. The University is taking massive budget cuts currently, which puts a moratorium on all new hires. The search committee

is currently chaired by Wayne Johnson, a retired corn breeder. It is staffed by five other members with Devin Rose, in food science, being the only member not from the Agronomy and Horticulture department. So far forty candidates have applied. The committee will shorten the candidate pool down to 10-15 people for conference style interviews. From there they will narrow down the scope to 3-5 candidates. Once the pool is narrowed, wheat producers and industry representatives will be asked to participate and actively engage in the interview process. Tyson asked if writing a letter in support of hiring for this position would help in any way. Vice Chancellor Boehm recommended writing to both President Ted Carter and Chancellor Ronnie Green and cc'ing him in on the message. Dr. Baenziger noted that his official retirement date is May 3, 2021. The University would like to have someone in his position before then in order to transition the program better. Dr. Baenziger also applied for Emeritus Professor and will help out with the program where needed after his retirement.

- Hector Santiago said that all research agreements for the last fiscal year were submitted on time. Future contracts will still need further discussion.

Dr. Laili Puntel gave a report on her research.

NWGA Report

- Sarah reported that things have been fairly quiet on the state level. The Unicameral is back in session and in their final days. The growers are continually monitoring property taxes. The National Association of Wheat Growers has found a couple industry partners to be on the Board of Directors. They are also discussing changing the meeting schedule after 2022. Discussion includes hosting the D.C. meeting in November instead of December.

Administrative Matters

- Royce sent out a report to all board members updating them on what is happening in the office. He mentioned we are excited to see John Haxby's videos that he is creating for our trade teams.
- Royce sat on Bayer-Crop Sciences "Grow Rural Education Committee" again this year. He helped award grants to schools, with some in Nebraska being rewarded.
- The National Association of Plant Breeders conference is hosting it online later this month. The Nebraska Wheat Board supported the meetings as a sponsor with a \$1,000 donation.
- The Wheat Board was gifted a seed sorter from National Manufacturing a few years ago. All the events it was used for have changed and it is sitting unused in our conference room. Royce mentioned we are missing an air compressor for it and the computer program to get it running. TMCO mentioned they would help us locate the computer program if we wanted it. The Board decided to get the seed sorter operational and then locate a place that can utilize it. The Board would then donate it to it to a local organization.
- Committee assignments for the year:
 - Board of Directors – Bob & Mark
 - Long Range Planning Committee – Bob
 - Wheat Quality – Mark
 - Hard White – Tyson
 - Communications – Sarah
 - Food Aid – Kent
 - PSP – Royce
 - Wheat Transportation Framework – Royce
 - Audit – Bob

- Budget – Larry
- Board Assignments for the year:
 - Plains Grains Inc. – Larry
 - Stem Sawfly Advisory Committee – Tyson
 - Wheat Foods Council – Open
 - Wheat Marketing Center – Rick
- Sarah mentioned that two students have applied for the ambassador program for this school year.
- Royce informed the Board that Pam’s last day is Thursday, August 6, 2020.
- Tyson asked if we needed to allocate the extra money carried over from last year to projects. Mark mentioned we don’t know where the Board will be sitting financially throughout the year and that it is ok to have some in reserve. Stem sawfly issues were bad this year and if the Board were to invest that money into any project, they would look at those programs first.

Shane Roberts gave a graduate student presentation on a project funded by the NWB.

Strategic Plan Discussion

- Things that are really hurting the Nebraska Wheat Board
 - Planted acres are going down
 - Check-off funds are decreasing
- Things to look into
 - I.P. Program in Nebraska
 - Consider trials of Soft Red Winter wheat in Eastern NE
 - Increasing the check-off percentage
 - Make sure a wheat breeder is hired at UNL
 - Keep working on hybrid wheat
 - Build good relations with Mexico & Vietnam
 - Re-engage with coops
 - Invest funds in stem sawfly research
 - Educate the public

Calendar & Travel

- Larry is not hosting his seed days in Chappell this year. The Gurley seed days are also cancelled. Chris Cullan will host his in Hemingford on the 12th of August.
- The next meeting is tentatively scheduled for either the 13th or 20th of November, 2020.
- Mark mentioned that it would be a good idea to hold meetings at producer’s hometowns when they are going off the board.
- **Von moved to approve the calendar; Larry seconded. Roll call vote: Mark, yes; Kent, yes; Rick, yes; Larry, yes; Tyson, yes; Von, yes; Bob, yes. 7 yes – 0 no, motion carried.**

Mark moved to adjourn the meeting; Kent seconded. Voice vote, motion carried. The meeting was adjourned at 4:22 PM CDT.

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2019 - JUNE 30, 2020

DESCRIPTION	FY 19-20 BUDGET	JUNE 2020	FY 19-20 YEAR-TO-DATE BUDGET	% OF
BEGINNING CASH BALANCE	\$ 290,809	\$ 609,163.73	\$ 290,809.15	
REVENUE:				
Wheat Check-Off Fees	\$ 785,858	\$ 0.00	\$ 847,518.59	
Investment Interest	5,000	865.75	10,051.94	
Research & Development Fees	82,223	0.00	84,144.66	
Misc. Revenue	8,000	0.00	1,470.37	
Total Revenue	\$ 881,081	\$ 865.75	\$ 943,185.56	107 %
TOTAL AVAILABLE CASH	\$ 1,171,890	\$ 610,029.48	\$ 1,233,994.71	
PROGRAM ADMINISTRATION:				
Staff Salaries	\$ 195,979	\$ 14,231.89	\$ 177,066.22	
Staff Benefits	41,121	2,620.24	35,333.24	
Postage	1,500	27.49	533.55	
Communications	3,000	726.92	3,991.05	
Printing	1,500	0.00	334.36	
Dues & Subscriptions	1,000	0.00	0.00	
Conference Registration	250	0.00	19.00	
Office Rent	20,000	1,513.17	18,158.04	
Data Processing	3,000	188.43	3,729.71	
Repair & Maintenance	500	0.00	0.00	
Office Supplies	1,000	0.00	1,249.71	
Other Operating	1,000	0.00	251.75	
DAS Assessments	2,000	0.00	1,819.76	
Board & Lodging	3,000	232.70	232.70	
Meals Not In Travel Status/One Day Travel	1,000	0.00	0.00	
State Owned Transportation	500	164.00	164.00	
Personal Vehicle Mileage	500	0.00	0.00	
Miscellaneous Travel	100	0.00	0.00	
Furniture & Office Equipment	1,000	0.00	0.00	
Total Administration	\$ 277,950	\$ 19,704.84	\$ 242,883.09	87 %
UNIVERSITY INTERN COMPENSATION	\$ 0	\$ 0.00	\$ 0.00	
NE DEPT OF AG-ADMIN SERVICES	15,450	789.25	12,123.23	78 %
BOARD OF DIRECTORS	17,300	2,135.35	14,320.94	83 %
CONTRACTUAL (INT'L MKTG)	276,200	47,400.00	252,949.89	92 %
CONTRACTUAL (DOM MKTG)	55,316	499.35	51,032.52	92 %
CONTRACTUAL (RESEARCH)	296,857	268,857.00	288,102.99	94 %
POLICY DEVELOPMENT	72,500	13,305.64	67,421.77	93 %
PUBLICITY/EDUCATION	57,278	1,587.01	49,409.24	86 %
UNOBLIGATED	38,058	0.00	0.00	0 %
Total Expenditures	\$ 1,106,909	\$ 354,278.44	\$ 978,243.67	89 %
Adj. to Fund Bal.		0.00	0.00	
ENDING CASH BALANCE	\$ 64,981	\$ 255,751.04	\$ 255,751.04	

* The ending cash balance is 100% invested in the short-term investment pool.

Percentage of Fiscal Year Elapsed: 100%

FY 2018-19 Revenue to Date: \$913,282.58 FY 2018-19 Expenditures to Date: \$ 1,033,014.93

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2019 - JUNE 30, 2020

DESCRIPTION	CONTRACT AMOUNT	JUNE 2020	FY 19-20 YEAR-TO-DATE	
BOARD OF DIRECTORS				
Board & Lodging	\$ 6,000	\$ 536.37	\$ 5,241.94	87 %
Commercial Transportation	250	0.00	190.86	76 %
Board Meeting Expenses/Other Meeting Rooms	250	150.00	233.50	93 %
Conference Registration	250	0.00	0.00	0 %
Meals Not In Travel Status/One Day Travel	2,500	78.44	923.05	37 %
Misc. Travel Expense	300	0.00	0.00	0 %
Other Operating	250	0.00	0.00	0 %
Personal Vehicle Mileage	6,000	920.54	6,231.59	104 %
Misc. Board Expense	1,500	450.00	1,500.00	100 %
 Total	 \$ <u>17,300</u>	 \$ <u>2,135.35</u>	 \$ <u>14,320.94</u>	

INTERNATIONAL MARKETING

US Wheat Associates	\$ 189,600	\$ 47,400.00	\$ 189,600.00	100 %
Wheat Marketing Center Imp Comp Edge	25,000	0.00	25,000.00	100 %
International Marketing Travel	40,000	0.00	24,187.90	60 %
Trade Teams/Promotional	10,000	0.00	4,734.02	47 %
WMC-Wht Export/Mktg-Workshop	8,000	0.00	6,680.84	84 %
WMC-Wht Exp/Mktg-Scholarships	600	0.00	0.00	0 %
World Staff Conference	3,000	0.00	2,747.13	92 %
 Total	 \$ <u>276,200</u>	 \$ <u>47,400.00</u>	 \$ <u>252,949.89</u>	

DOMESTIC MARKETING

Wheat Foods Council	\$ 22,844	\$ 0.00	\$ 22,844.00	100 %
Wheat Quality Council	3,000	0.00	3,000.00	100 %
Domestic Marketing Travel	12,500	149.35	9,511.91	76 %
Plains Grain - GP Reg Wheat Quality	12,972	0.00	12,972.00	100 %
NWGA - Mobile Oven	4,000	350.00	2,704.61	68 %
 Total	 \$ <u>55,316</u>	 \$ <u>499.35</u>	 \$ <u>51,032.52</u>	

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2019 - JUNE 30, 2020

CONTRACT	JUNE	FY 19-20
AMOUNT	2020	YEAR-TO-DATE

RESEARCH

Improving Winter Wheat Varieties - Reds and Whites	\$ 120,000	\$ 120,000.00	\$ 120,000.00	100.0 %
Variety Testing of Varieties Dev Outside Nebraska	8,500	0.00	0.00	0.0 %
Selecting Hi Quality NE Wheat for Market Needs	40,000	40,000.00	40,000.00	100.0 %
High Quality Ne Wht - Quad Jr. Experimental Flour Mill	8,442	8,442.00	8,442.00	100.0 %
Mitigating Winter Wht Losses Caused by Diseases	25,000	25,000.00	24,745.99	99.0 %
Variety Test/Triticale Var Outside of state	10,000	7,500.00	10,000.00	100.0 %
Yuma Winter Barley Var Increase	10,000	7,500.00	10,000.00	100.0 %
Yuma Winter Wht Var Increase	10,000	7,500.00	10,000.00	100.0 %
Yuma Winter Triticale Var Increase	10,000	7,500.00	10,000.00	100.0 %
Optimizing Plant Date, Seed Rate	8,000	6,000.00	8,000.00	100.0 %
Hybrid Wheat Development	10,000	10,000.00	10,000.00	100.0 %
Improv Nitrogen Mang in Dryland Wht Produc	15,000	11,250.00	15,000.00	100.0 %
Wht Movement-requested project	6,915	6,915.00	6,915.00	100.0 %
Identify Row Space Impacts on Dryland WW	5,000	3,750.00	5,000.00	100.0 %
Develop UNL-TAPS Program for Wheat	10,000	7,500.00	10,000.00	100.0 %
 Total	 \$ 296,857	 \$ 268,857.00	 \$ 288,102.99	

POLICY DEVELOPMENT

Nat'l Assn of Wheat Growers	\$ 50,000	\$ 12,500.00	\$ 50,000.00	100 %
NE Wheat Growers Assn - Wht Issues Monitoring	22,500	805.64	17,421.77	77 %
Total	\$ 72,500	\$ 13,305.64	\$ 67,421.77	

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2019 - JUNE 30, 2020

	CONTRACT AMOUNT	JUNE 2020	FY 19-20 YEAR-TO-DATE	
PUBLICITY/EDUCATION				
KRVN Talking Nebraska Wheat	\$ 900	\$ 0.00	\$ 900.00	100 %
KRVN/NCIA - "Growing Wheat Well" Radio Series	2,678	0.00	2,678.00	100 %
NE Ag Youth Council (NAYI) - Donation	1,000	0.00	1,000.00	100 %
NE FFA & NE FFA Foundation	1,500	0.00	1,500.00	100 %
NE 4-H and NE 4H Foundation	1,500	0.00	1,500.00	100 %
LEAD	1,500	0.00	1,500.00	100 %
Bake & Take Promotion (Office)	1,000	0.00	890.27	89 %
Nebraska Ag in the Classroom	1,000	0.00	1,000.00	100 %
NWB Education/Promotion Fund	10,000	1,512.02	9,378.60	94 %
Website Updates	1,500	74.99	899.88	60 %
Home Baking Association	1,000	0.00	1,000.00	100 %
NWGA Wheat Education and Outreach	1,500	0.00	863.28	58 %
Youth Ambassador Program	2,500	0.00	0.00	0 %
NCIA & Husker Genetics - Mkt NE developed Wt Varieties	23,000	0.00	20,174.21	88 %
Nebraska Academy of Nut & Dietetics	2,500	0.00	2,000.00	80 %
Progressive Farmer/NE Farmer Ad	4,200	0.00	4,125.00	98 %
 Total	 \$ 57,278	 \$ 1,587.01	 \$ 49,409.74	

Month	Fiscal Year	% of FY Budget	Fiscal Year	% of FY Budget	Fiscal Year	% of FY Budget	Fiscal Year	% of FY Budget
	2016/2017		2017/2018		2018/2019		2019/2020	
FY Budget	1,213,212		706,222		804,689		881,081	
July	85,829.21	7%	89,038.87	13%	51,931.26	6%	36,300.11	4%
August	23,132.45	9%	121,042.53	30%	75,800.23	15%	27,712.45	7%
September	38,583.97	12%	1,438.83	30%	2,027.03	16%	84,759.81	17%
October	179,898.84	27%	292,713.57	71%	399,679.52	65%	341,120.45	56%
November	316,447.95	53%	163,596.67	95%	243,264.99	96%	61,400.69	63%
December	1,626.80	53%	1,096.88	95%	2,337.34	96%	1,300.85	63%
January	50,425.39	57%	43,393.15	101%	51,803.63	103%	123,326.02	77%
February	76,244.75	64%	63,755.14	110%	15,676.99	105%	112,311.89	89%
March	964.08	64%	792.89	110%	1,187.62	105%	2,066.61	90%
April	72,655.91	70%	111,390.38	126%	38,260.88	110%	63,382.73	97%
May	102,063.57	78%	70,114.04	136%	30,432.29	113%	88,638.20	107%
June	1,090.58	78%	852.37	136%	880.80	113%	865.75	107%
Total	948,963.50		959,225.32		913,282.58		943,185.56	

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2020 - JULY 31, 2020

DESCRIPTION	FY 20-21 BUDGET	JULY 2020	FY 20-21 YEAR-TO-DATE	% OF BUDGET
BEGINNING CASH BALANCE	\$ 255,751	\$ 255,751.04	\$ 255,751.04	
REVENUE:				
Wheat Check-Off Fees	\$ 698,636	\$ 31,836.28	\$ 31,836.28	
Investment Interest	5,000	677.80	677.80	
Research & Development Fees	61,160	0.00	0.00	
Misc. Revenue	5,000	0.00	0.00	
Total Revenue	\$ 769,796	\$ 32,514.08	\$ 32,514.08	4 %
TOTAL AVAILABLE CASH	\$ 1,025,547	\$ 288,265.12	\$ 288,265.12	
PROGRAM ADMINISTRATION:				
Staff Salaries	\$ 195,000	\$ 21,559.04	\$ 21,559.04	
Staff Benefits	60,500	3,778.04	3,778.04	
Postage	1,500	21.03	21.03	
Communications	4,000	0.00	0.00	
Printing	1,500	0.00	0.00	
Awards	0	0.00	0.00	
Dues & Subscriptions	1,000	0.00	0.00	
Conference Registration	250	0.00	0.00	
Office Rent	20,000	1,513.17	1,513.17	
Data Processing	4,000	198.78	198.78	
Repair & Maintenance	1,000	0.00	0.00	
Office Supplies	1,500	0.00	0.00	
Other Operating	1,000	0.00	0.00	
DAS Assessments	2,500	0.00	0.00	
Board & Lodging	1,500	0.00	0.00	
Meals Not In Travel Status/One Day Travel	1,000	0.00	0.00	
State Owned Transportation	500	0.00	0.00	
Personal Vehicle Mileage	1,000	0.00	0.00	
Miscellaneous Travel	250	0.00	0.00	
Furniture & Office Equipment	3,000	0.00	0.00	
Total Administration	\$ 301,000	\$ 27,070.06	\$ 27,070.06	9 %
UNIVERSITY INTERN COMPENSATION	\$ 0	\$ 0.00	\$ 0.00	
NE DEPT OF AG-ADMIN SERVICES	15,450	0.00	0.00	0 %
BOARD OF DIRECTORS	17,800	0.00	0.00	0 %
CONTRACTUAL (INT'L MKTG)	156,100	0.00	0.00	0 %
CONTRACTUAL (DOM MKTG)	48,704	468.15	468.15	1 %
CONTRACTUAL (RESEARCH)	223,500	-5.49	-5.49	0 %
POLICY DEVELOPMENT	74,500	0.00	0.00	0 %
PUBLICITY/EDUCATION	52,278	2,324.99	2,324.99	4 %
UNOBLIGATED	45,000	0.00	0.00	0 %
Total Expenditures	\$ 934,332	\$ 29,857.71	\$ 29,857.71	3 %
Adj. to Fund Bal.		1,494.51	1,494.51	
ENDING CASH BALANCE	\$ 91,215	\$ 259,901.92	\$ 259,901.92	

* The ending cash balance is 100% invested in the short-term investment pool.

Percentage of Fiscal Year Elapsed: 8%

FY 2019-20 Revenue to Date: \$36,300.11 FY 2019-20 Expenditures to Date: \$ 31,953.91

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2020 - JULY 31, 2020

DESCRIPTION	CONTRACT AMOUNT	JULY 2020	FY 20-21 YEAR-TO-DATE	
BOARD OF DIRECTORS				
Board & Lodging	\$ 5,000	\$ 0.00	\$ 0.00	0 %
Commercial Transportation	250	0.00	0.00	0 %
Board Meeting Expenses/Other Meeting Rooms	250	0.00	0.00	0 %
Conference Registration	250	0.00	0.00	0 %
Meals Not In Travel Status/One Day Travel	3,000	0.00	0.00	0 %
Misc. Travel Expense	300	0.00	0.00	0 %
Other Operating	250	0.00	0.00	0 %
Personal Vehicle Mileage	7,000	0.00	0.00	0 %
Misc. Board Expense	1,500	0.00	0.00	0 %
 Total	 \$ <u>17,800</u>	 \$ <u>0.00</u>	 \$ <u>0.00</u>	

INTERNATIONAL MARKETING

US Wheat Associates	\$ 90,000	\$ 0.00	\$ 0.00	0 %
Wheat Marketing Center Imp Comp Edge	20,000	0.00	0.00	0 %
International Marketing Travel	25,000	0.00	0.00	0 %
Trade Teams/Promotional	7,500	0.00	0.00	0 %
International Marketing Special Projects	5,000	0.00	0.00	0 %
WMC-Wht Export/Mktg-Workshop	8,000	0.00	0.00	0 %
WMC-Wht Exp/Mktg-Scholarships	600	0.00	0.00	0 %
 Total	 \$ <u>156,100</u>	 \$ <u>0.00</u>	 \$ <u>0.00</u>	

DOMESTIC MARKETING

Wheat Foods Council	\$ 20,732	\$ 0.00	\$ 0.00	0 %
Wheat Quality Council	3,000	0.00	0.00	0 %
Domestic Marketing Travel	12,000	468.15	468.15	4 %
Plains Grain - GP Reg Wheat Quality	12,972	0.00	0.00	0 %
 Total	 \$ <u>48,704</u>	 \$ <u>468.15</u>	 \$ <u>468.15</u>	

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2020 - JULY 31, 2020

	CONTRACT AMOUNT	JULY 2020	FY 20-21 YEAR-TO-DATE	
RESEARCH				
Improving Winter Wheat Varieties - Reds and Whites	\$ 100,000	\$ 0.00	\$ 0.00	0.0 %
Variety Testing of Varieties Dev Outside Nebraska	8,500	0.00	0.00	0.0 %
Selecting Hi Quality NE Wheat for Market Needs	35,000	-3.06	-3.06	0.0 %
Mitigating Winter Wht Losses Caused by Diseases	20,000	-2.43	-2.43	0.0 %
Variety Test/Triticale Var Outside of state	5,000	0.00	0.00	0.0 %
Yuma Winter Barley Var Increase	5,000	0.00	0.00	0.0 %
Yuma Winter Wht Var Increase	10,000	0.00	0.00	0.0 %
Yuma Winter Triticale Var Increase	5,000	0.00	0.00	0.0 %
Hybrid Wheat Development	5,000	0.00	0.00	0.0 %
Improv Nitrogen Mang in Dryland Wht Produc	15,000	0.00	0.00	0.0 %
Identify Row Space Impacts on Dryland WW	5,000	0.00	0.00	0.0 %
Develop UNL-TAPS Program for Wheat	10,000	0.00	0.00	0.0 %
 Total	 \$ <u>223,500</u>	 \$ <u>-5.49</u>	 \$ <u>-5.49</u>	
 POLICY DEVELOPMENT				
Nat'l Assn of Wheat Growers	\$ 47,000	\$ 0.00	\$ 0.00	0 %
NE Wheat Growers Assn - Wht Issues Monitoring	27,500	0.00	0.00	0 %
Total	\$ <u>74,500</u>	\$ <u>0.00</u>	\$ <u>0.00</u>	

NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
FISCAL REPORT
JULY 1, 2020 - JULY 31, 2020

	CONTRACT AMOUNT	JULY 2020	FY 20-21 YEAR-TO-DATE	
PUBLICITY/EDUCATION				
KRVN Talking Nebraska Wheat	900	0.00	0.00	0 %
KRVN/NCIA - "Growing Wheat Well" Radio Series	2,678	0.00	0.00	0 %
NE Ag Youth Council (NAYI) - Donation	1,000	1,000.00	1,000.00	100 %
NE FFA & NE FFA Foundation	1,500	0.00	0.00	0 %
NE 4-H and NE 4H Foundation	1,500	0.00	0.00	0 %
LEAD	1,500	0.00	0.00	0 %
Bake & Take Promotion (Office)	1,000	0.00	0.00	0 %
Nebraska Ag in the Classroom	1,000	0.00	0.00	0 %
NWB Education/Promotion Fund	10,000	0.00	0.00	0 %
AFAN	500	500.00	500.00	100 %
Nebraska Grain & Feed Assn	500	500.00	500.00	100 %
Website Updates	1,500	74.99	74.99	5 %
Home Baking Association	1,000	250.00	250.00	25 %
Youth Ambassador Program	2,500	0.00	0.00	0 %
NCIA & Husker Genetics - Mkt NE developed Wt Varieties	20,000	0.00	0.00	0 %
Nebraska Academy of Nut & Dietetics	1,000	0.00	0.00	0 %
Progressive Farmer/NE Farmer Ad	4,200	0.00	0.00	0 %
 Total	 \$ 52,278	 \$ 2,324.99	 \$ 2,324.99	

**NEBRASKA WHEAT DEVELOPMENT, UTILIZATION AND MARKETING BOARD
EXPENDITURES
JULY, 2020**

DATE	PAYEE-DESCRIPTION		AMOUNT
07/01/20	Admin	Bi-Weekly Payroll	8,433.57
07/06/20	Admin	AS - Building Division - Office Rent July 2020	\$ 1,513.17
07/06/20	Pub/Ed	Firespring (Nebraska Wheat Website) July 2020	74.99
07/10/20	Admin	AS - Materiel Division -June Warrant Postage	0.93
07/14/20	Dom Mkt	AS - Transportation Services - Rental June 2020	268.50
07/14/20	Admin	AS - OCIO - Imservices June 2020	198.78
07/14/20	Dom Mkt	Sarah Morton - Expenses (Create Trade Team Media & Share Internationally	199.65
07/15/20	Admin	AS - Materiel Division - Postage Due June 2020	20.10
07/15/20	Admin	Bi-Weekly Payroll	8,522.32
07/16/20	Pub/Ed	Ne Grain & Gees Association Donation: NEGFA Education Foundation	500.00
07/16/20	Pub/Ed	AFAN - Wheat Board funding/award	500.00
07/21/20	Pub/Ed	Department of Agriculture - NAYI 20/21 Sponsorship	1,000.00
07/21/20	Research	University of Nebraska Refund on Contract, Select High Quality NE Wheat	-3.06
07/23/20	Research	University of Nebraska Refund on Contract, Mitigate Leaf Stem Rust Streak	-2.43
07/23/20	Pub/Ed	Home Baking Association Inc.	250.00
07/29/20	Admin	Bi-Weekly Payroll	8,381.19
		TOTAL	\$ 29,857.71

EXPENSE SUMMARY

Administration	\$ 27,070.06
Budget/Accounting/Fee Collection	0.00
Board of Directors	0.00
International Marketing	0.00
Domestic Marketing	468.15
Research	-5.49
Policy Development	0.00
Publicity/Education	2,324.99
Total Expenditures	\$ 29,857.71

Month	Fiscal Year	% of FY	Fiscal Year	% of FY	Fiscal Year	% of FY	Fiscal Year	% of FY
		Budget		Budget		Budget		Budget
	2017/2018		2018/2019		2019/2020		2020/2021	
FY Budget	706,222		804,689		881,081		769,796	
July	89,038.87	13%	51,931.26	6%	36,300.11	6%	32,514.08	4%
August	121,042.53	30%	75,800.23	15%	27,712.45	15%		%
September	1,438.83	30%	2,027.03	16%	84,759.81	16%		%
October	292,713.57	71%	399,679.52	65%	341,120.45	65%		%
November	163,596.67	95%	243,264.99	96%	61,400.69	96%		%
December	1,096.88	95%	2,337.34	96%	1,300.85	96%		%
January	43,393.15	101%	51,803.63	103%	123,326.02	103%		%
February	63,755.14	110%	15,676.99	105%	112,311.89	105%		%
March	792.89	110%	1,187.62	105%	2,066.61	105%		%
April	111,390.38	126%	38,260.88	110%	63,382.73	110%		%
May	70,114.04	136%	30,432.29	113%	88,638.20	113%		%
June	852.37	136%	880.80	113%	865.75	113%		%
Total	959,225.32		913,282.58		943,185.56		32,514.08	

NWB Calendar & Travel Items

June 2020

- **June 15** – Wheat Variety Trials Self-Guided Tours begin at:
High Plains Ag Lab near Sidney and Stumpf Wheat Center at Grant
- **June 16** – Field-days (in-person) at Larry Flohr’s farm, Chappell / Sarah
- **June 17** – Field-days (in-person) at Chris Cullen’s farm, Hemingford / Sarah
- **June 19** - High Plains Ag Lab (HPAL) 40th Anniversary Event, Sidney
- **June 29** – Virtual Field Tours of High Plains Ag Lab variety trials are available on-line
- **June 30** – USW UK Roundtable Meeting *via Zoom* / Royce

July 2020

- **July 3** – Independence Day Federal Holiday Observed – State Offices Closed
- **July 6 and 15** – Bayer Fund’s Grow Rural Education Advisory Council Meetings / Royce
- **July 6-12** – NAYI (*Will be held virtually*) Presentations via video submissions / Royce – Sarah
- **July 8** – USW Virtual Trade Team (Philippines) Meeting/Presentation / Royce
- **July 14 - 17** – USW Summer Board Meeting will be held on-line
- **July 15** – USW Virtual Trade Team (Columbia) Meeting/Presentation / Royce
- **July 16** – Wheat Foods Council Meeting (*via Zoom @ 1:00 pm Eastern Time*)
- **July 28** – LEAD District Selection Committee, Lincoln / Royce

August 2020

- **Aug 3** – Nebraska Wheat Board Meeting, North Platte
- Aug 11-12 – Seed Days at Chappell, Gurley and Hemingford
- **Aug 17-20** – National Assn. of Plant Breeders Annual Meeting, Lincoln

September 2020

- **Sept 7** – Labor Day Federal Holiday – State Offices Closed
- **Sept 15-17** – Husker Harvest Days, Grand Island (*to be held virtually as per June 29th memo*)

October 2020

- **Oct 12** – Columbus Day Federal Holiday – State Offices Closed

November 2020

- **Nov 2 - 5** – USW/NAWG Joint Fall Meeting, Phoenix, AZ
- **Nov 11** – Veterans Day Federal Holiday – State Offices Closed
- **Nov 26** – Thanksgiving Day Federal Holiday – State Offices Closed
- **Nov 27** – Day of Thanksgiving State Holiday – State Offices Closed

December 2020

- **Dec 25** – Christmas Day Holiday – State Offices Closed

February 2021

- **Feb 02 – 06** – USW/NAWG Joint Winter Meeting, DC